

Certificado 29/11/2019 - 29/11/2020 BRASIL

BancoDaycoval

Earnings Results

COVID 19 | Donations, Products and other iniciatives



Butantan Institute Donation



In line with the contribution to the benefit of the Brazilian population, Banco Daycoval made a **donation** of **1 million reais** to the Butantan Institute for the construction of a COVID-19 vaccine facility, in addition to part of the investment to be earmarked for clinical research.

The unit is designed to be a multi-purpose vaccine production center for pandemic responses.

FGI PEAC

The FGI PEAC portfolio reached R\$4.6 bilhões in 3Q20.



Emergency Credit is a loan from Banco Daycoval for companies without the need for collateral up to R\$ 700,000, with the support of the BNDES FGI.

BNDES FGI

PIX | New Instant Means of Payment

Availability

Starting November 16, companies and individuals will have a new option to make and receive payments and transfers – instantly, 24 hours a day, seven days a week.

Speed and Security

Each operation will be completed in less than 10 seconds. The operation will be immediate, even if it is carried out on weekends and holidays or at times when bank branches are closed.

Pix and Daycoval

Our clients need only log in to Dayconnect and click on the desired key option. Whether they are individual, corporate, investors, borrowers or correspondents. Just access Dayconnect and in two clicks the operation will be concluded.



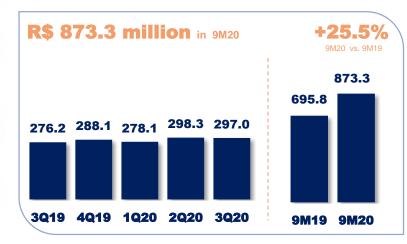
Financial Highlights

3Q20 and 9M20

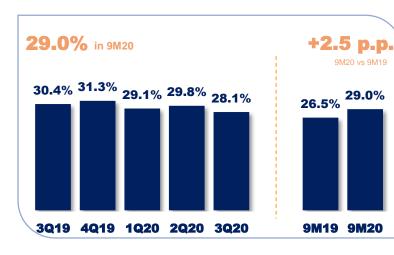
In R\$ million

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Recurring Net Income



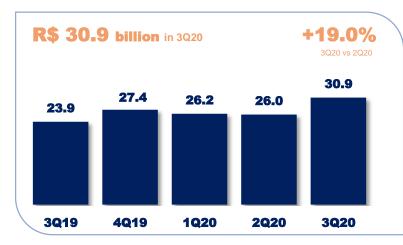
Recurring ROAE



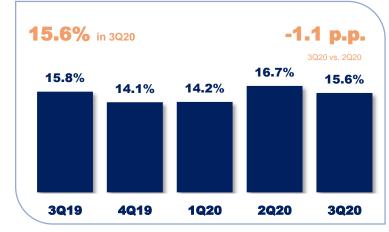
NPLs | 90 days



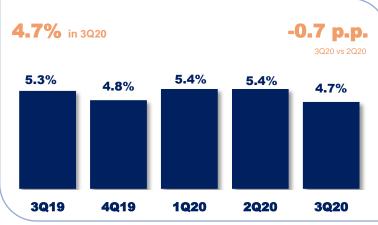
Expanded Loan Portfolio



Basel Ratio



LLP Balance/Total Portfolio

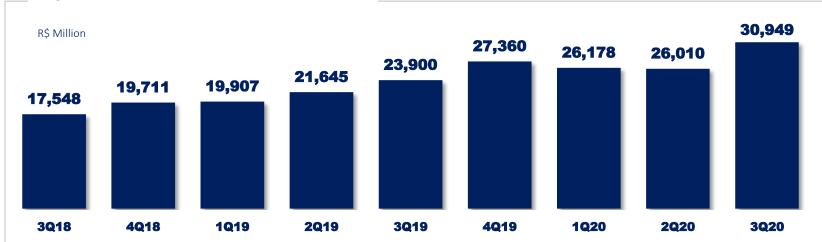


Expanded Loan Portfolio

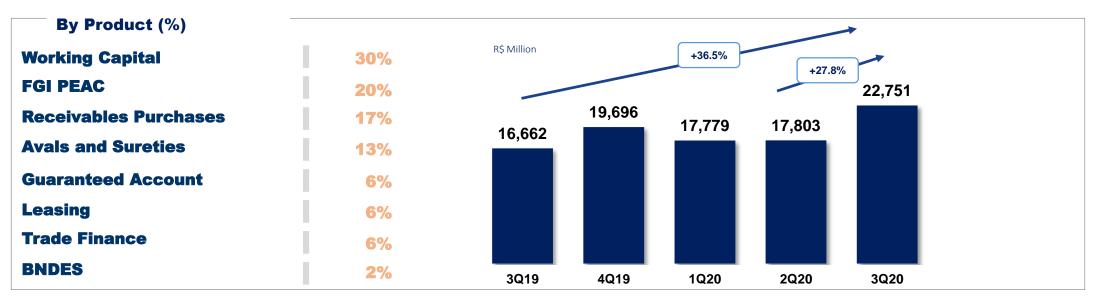
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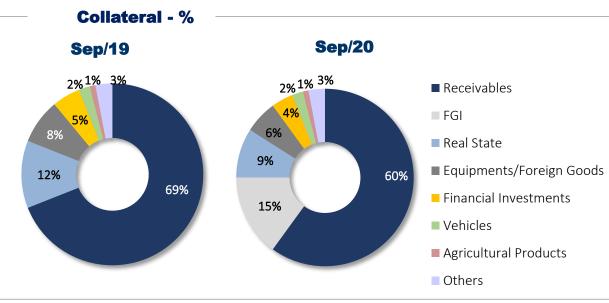
Loan Portfolio Breakdown 3 rd guarter of 2020		R\$ million	3Q20	2Q20	Chg. % 3 months	3Q19	Chg. % 12 months
		Companies	9,965.9	9,908.3	0.6%	9,514.0	4.7%
Companies	73.5%	FGI PEAC	4,626.4	-	n.a	-	n.a
companies		Receivables Purchase	3,972.2	3,975.8	-0.1%	3,674.3	8.1%
Payroll Loans 2		Leasing	1,346.2	1,315.1	2.4%	1,109.3	21.4%
	22.6%	Avals and Sureties	2,840.4	2,604.2	9.1%	2,364.5	20.1%
		Total Expanded Companies	22,751.1	17,803.4	27.8%	16,662.1	36.5%
Auto Loans	3.7%	Payroll Loans	6,457.0	6,473.8	-0.3%	5,700.6	13.3%
		Payroll Card	548.5	533.3	2.9%	473.3	15.9%
Others		Total Payroll Loans	7,005.5	7,007.1	0.0%	6,173.9	13.5%
	0.2%	Total Auto Loans + Others	1,129.1	1,141.8	-1.1%	1,009.5	11.8%
I		Home Equity	62.9	57.5	9.4%	54.2	16.1%
		Total Expanded Loan Portfolio	30,948.6	26,009.8	19.0%	23,899.7	29.5%

Expanded Loan Portfolio



Companies Portfolio



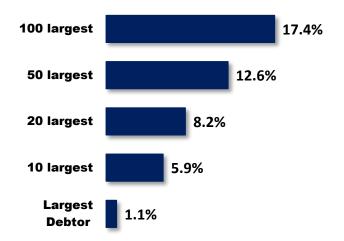




Companies Portfolio

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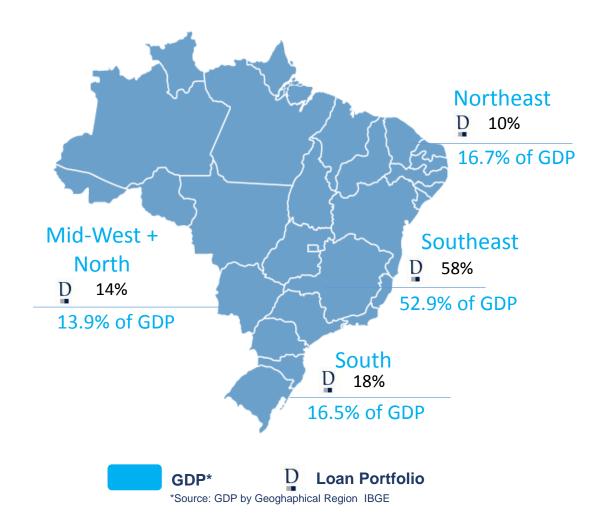
Client Concentration



Concentration by sector	3Q20	2Q20
Industry	43.1%	42.9%
Service	29.7%	30.0%
Commerce	21.8%	19.9%
10 Largest Sectors (*)		
Road Freight Transportation	3.0%	2.6%
Malt Industry	2.7%	2.9%
Food and Cereal Wholesaler	2.3%	1.7%
Poultry Industry	2.2%	2.0%
Holding	1.8%	1.6%
Electricity Generation	1.7%	2.2%
Auto Parts and Accessories Industry	1.7%	0.9%
Oil Industry	1.6%	0.9%
Real State Development	1.6%	1.1%
Sugar and Alcohol Plant	1.5%	2.0%

National Presence

Loan Portfolio Distribution X GDP



(*) % over the total of the companies portfolio

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INVESTOR RELATIONS

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Payroll Loans

4Q19

■ Net Origination ■ Refin.

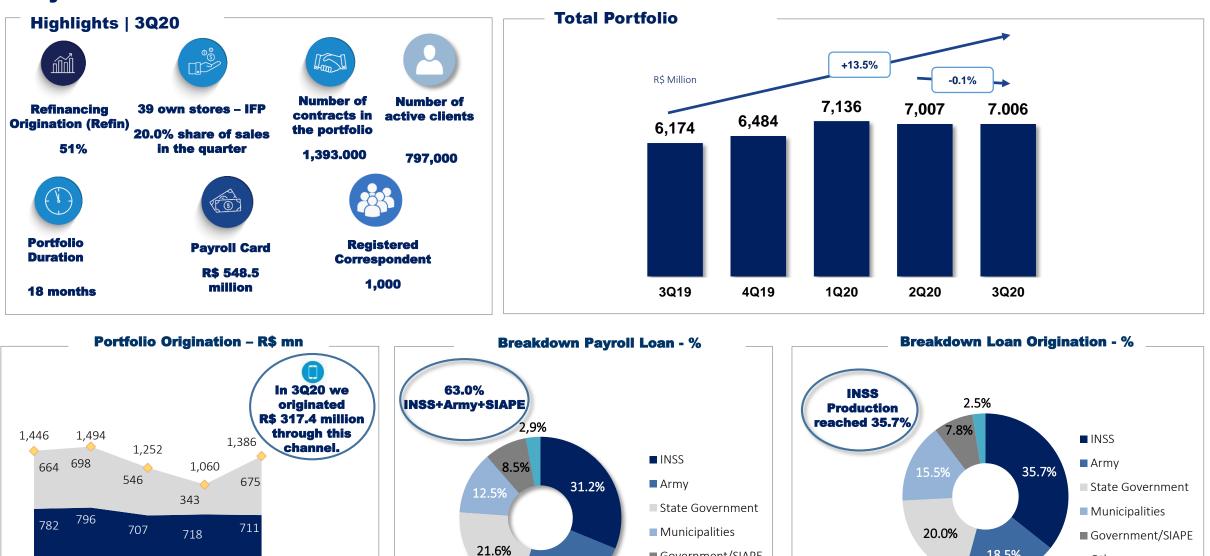
3Q19

2Q20

🔶 Total

1Q20

3Q20



23.3%

■ Government/SIAPE

Others

7

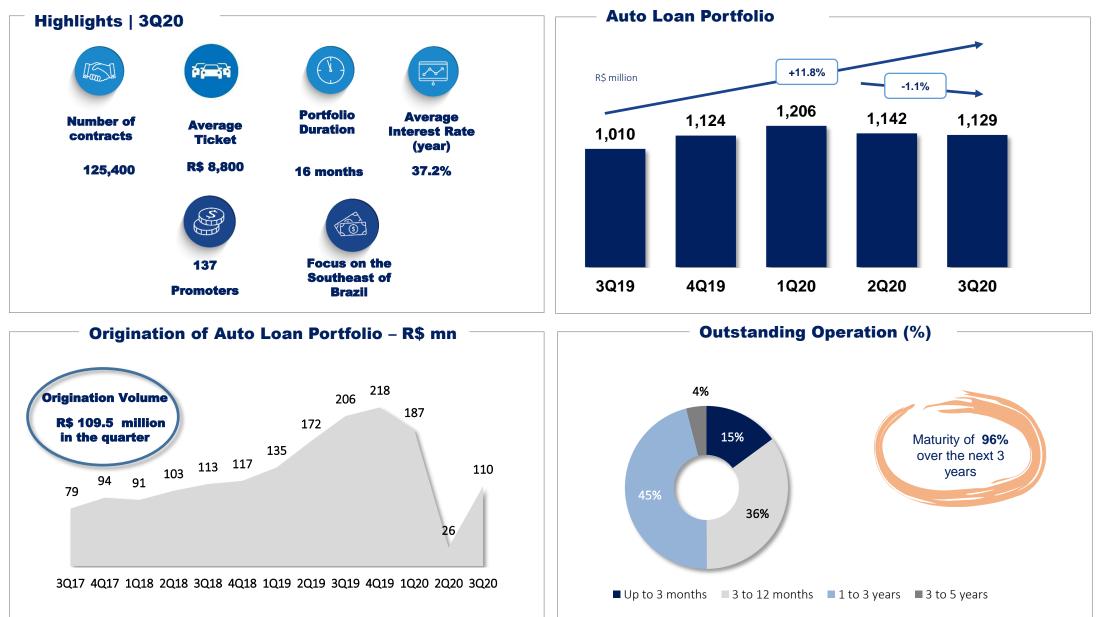
18.5%

Others

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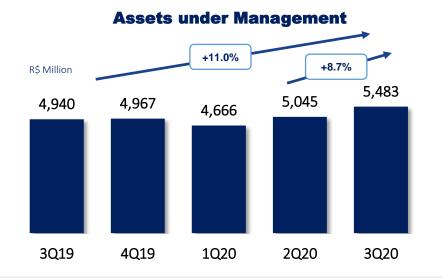
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Auto Loans





Daycoval Asset Management



Gross revenue from investment fund management **R\$ 7.1 mn in 3Q20 R\$ 17.1 mn in 9M20**

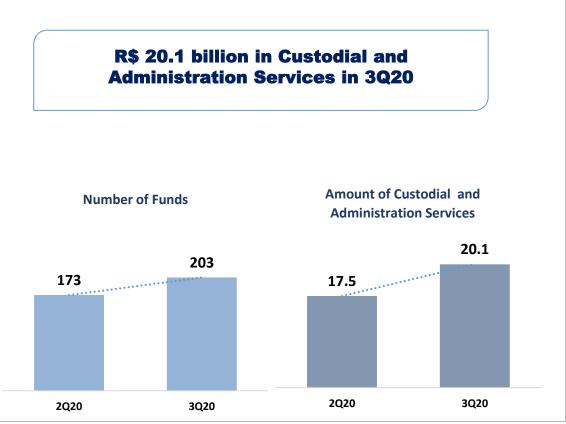


INVESTMENT FUNDS

Fixed Income, Multimarket, Equity or Pensions.

Custodial and Administration

Structure with qualified professionals and a state-of-the-art technological infrastructure. Always presenting security and control of the information of its investors, in addition to features such as transparency in the fulfilment of its obligations and compliance with policies and best market practices.





Treasury Products and Services for Companies



Daycoval Câmbio

0.7% 0.5%

2.8%

22.7%

8.5%

Breakdown by Product (%)

0.2%

64.6%



Highlights | 3Q20 and 9M20

- ✓ + R\$ 2,5 billion in transactions in 3Q20 versus R\$ 2,3 billion in 2Q20 and movement of R\$ 6,5 billion in 9M20 compared to R\$ 3,2 billion in 9M19;
 - \checkmark + 3,2 million operations in 9M20 compared to 0,9 million in 9M19;
 - ✓ 164 FX Service Points;
 - ✓ Remittance operations leveraged both transaction volumes and number of operations. The volume of the other products was reduced due to Covid-19.
 - ✓ New DayPay Express product Sending money with Daypay and receiving it at a Western Union location.

Products and Services



PURCHASE OF INTERNATIONAL CHECKS

Agility and efficiency in the sales of international checks. Main modalities, pension checks, retirement funds, commissions, among others.



Remittances

Cash

Cards
Checks

Money Orders

DayPay Express

MoneyGram

INTERNATIONAL REMITTANCES

Send money, pay foreign courses or easily conduct financial transactions, quickly and without redtape.



DAYCOVAL EXCHANGE DELIVERY

Safely receive foreign currency in the comfort of your own home or office.



CASH

We make available the main foreign currencies circulating in the world, such as: Dollar, Euro, Pound, Peso, among others.



EXPRESS REMITTANCES

Quick and secure transfers between individuals who reside in different countries.



FOREIGN CURRENCY CARDS

Quick and secure transfers between individuals who reside in different countries.



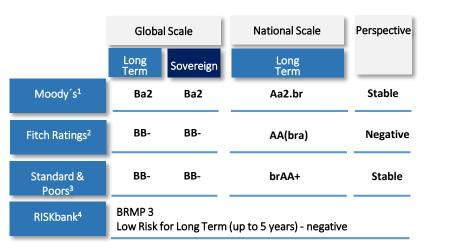
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Total Funding Funding Evolution Breakdown R\$ Million 3rd guarter of 2020 31,987 29,079 25.576 24,269 **Deposits + LCI* + LCA**** 45.8% 20,460 20,385 18,985 18,731 17,302 Local 29.9% **Bonds Foreign Borrowing and** 16.2% **Onlending 3Q18 4Q18** 1Q19 2Q19 3Q19 4Q19 1**Q2**0 2Q20 3**Q**20 8.1% **Bonds**

Total Funding (R\$ mn) 3Q20 2Q20 Δ Total Deposits 14,647.0 11,415.6 28.39 Deposits 12,720.5 9,590.9 32.69 Letters of Credit (LCI* + LCA**) 1,926.5 1,824.7 5.69	% 7,273.3 % 1,690.5	∆ 63.4% 74.9% 14.0%
Deposits 12,720.5 9,590.9 32.6%	% 7,273.3 % 1,690.5	74.9%
	% 1,690.5	
Letters of Credit (LCI* + LCA**) 1.926.5 1.824.7 5.6%	,	14.0%
Local Bonds (Letras Financeiras) 9,564.3 11,042.8 -13.4%	% 9,621.9	-0.6%
Private Offerings 5,711.3 5,854.9 -2.5%	6,948.3	-17.8%
Public Offerings 2,317.3 2,305.6 0.5%	% 2,517.9	-8.0%
Guaranteed Financial Bills1,078.02,427.9-55.6%		n.a.
Subordinated + Perpetual Local Bonds457.7454.40.7%	% 155.7	n.a.
Foreign Borrowing and Onlending5,181.44,209.923.1%	% 1,799.1	n.a.
Bonds 2,594.6 2,410.5 7.6%	- %	n.a.
Total 31,987.3 29,078.8 10.0%	% 20,384.8	56.9%

Risk Rating Agencies



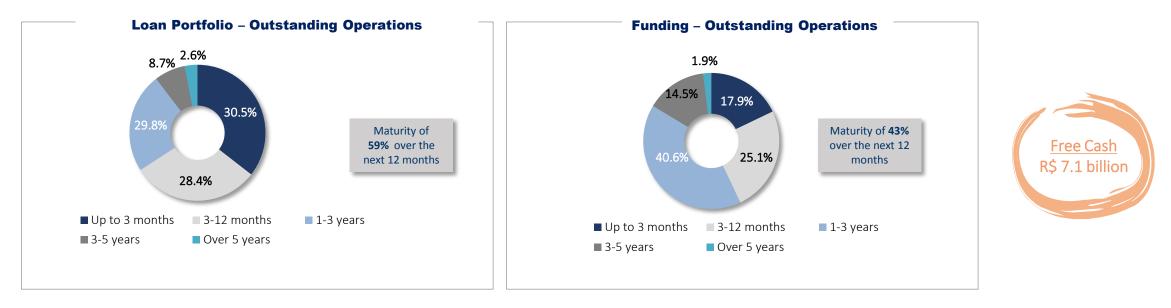
Date : 1 - Feb/20, 2 - Apr/20, 3 - Jan/20, 4 - Sep/20.

*LCI = Real Estate Letters of Credit, ** LCA = Agribusiness Letters of Credit

RELATIONS

Asset and Liability Maturity

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Positive Gap of 135 days

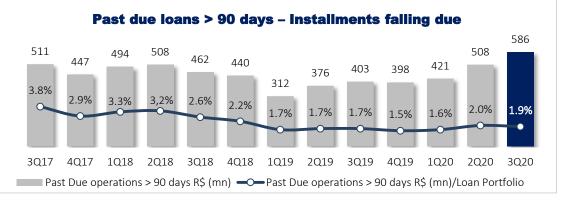
Loan Portfolio by Segment	Average term to Maturity ⁽¹⁾ days
Companies	227
FGI PEAC	674
Trade Finance	76
Payroll Loans	543
Auto Loans	474
Leasing	553
BNDES	422
Total Loan Portfolio	409
(1) From September 30, 2020.	

Funding	Average term to Maturity ⁽¹⁾ days
Total Deposits	97
Interbank Deposits	633
Local Bonds (letras financeiras)	489
LCA (Letter of Credit Agribusiness)	137
LCM (Letter Home Mortgage)	231
DPGE (Guaranteed Time-Deposit Asset)	635
Bonds	1,387
Borrowing and Onlending	464
BNDES	426
Total Funding	544
(1) From September 30, 2020.	

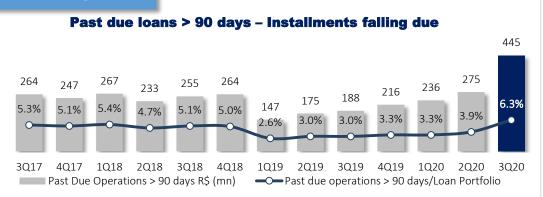
Quality of Loan Portfolio

Overdue Loans	3Q19	4Q19	1Q20	2Q20	3Q20
Overdue Loans more than 90 days past due – <u>falling due installments</u> (R\$ mn)	402.6	397.6	421.4	507.9	585.9
Overdue Loans more than 60 days past due – <u>falling due installments</u> (R\$ mn)	481.7	476.5	565.5	679.9	883.2
Overdue Loans more than 14 days past due (R\$ mn)	248.6	267.0	305.5	289.8	297.7
LLP Balance/ Overdue Loans > 90 days (%) – <u>falling due installments</u>	317.0%	331.9%	335.5%	276.0%	250.3%
Overdue Loans > 90 days/Loan Portfolio (%) – <u>falling due installments</u>	1.7%	1.5%	1.6%	2.0%	1.9%

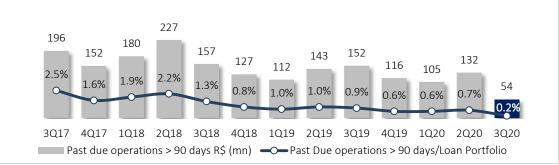
LOAN PORTFOLIO



PAYROLL



COMPANIES



Past due loans > 90 days - Installments falling due

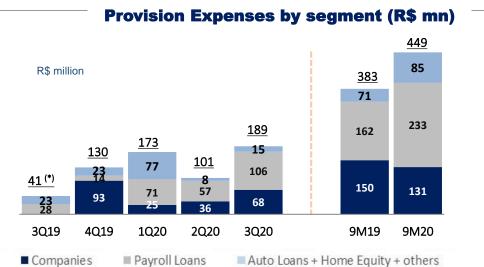
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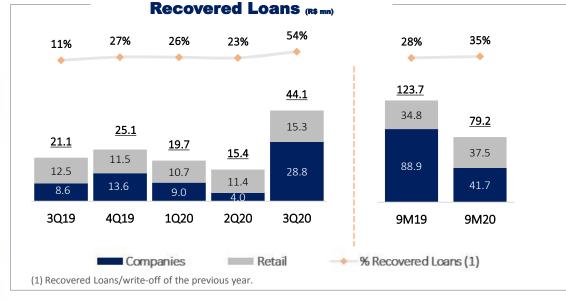
VEHICLES



Quality of Loan Portfolio



*In 3Q19, there was a R\$ 14.3 million reversal in the constitution of the provision in the Companies segment and R\$ 0.2 million in the Home Equity segment.



Loan Portfolio E-H (R\$ mn)	3Q19	4Q19	1Q20	2Q20	3Q20
Companies ¹	511.2	494	463.6	457.6	343.6
Leasing	14.0	14.0	9.0	10.0	10.0
Payroll	264.5	267.9	291.7	307.6	340.7
Auto	60.9	65.2	74.8	98.3	97.4
Other	9.5	2.9	2.9	3.8	4.3
Total	860.1	844.0	842.0	877.3	796.4
Final Balance LLP	1,276.1	1,319.5	1,413.6	1,401.6	1,466.4
LLP/E-H Portfolio (%)	148.4%	156.4%	167.9%	159.8%	184.1%





LLP Balance/ Overdue Loans 90 days was 250.3% in 3Q20.

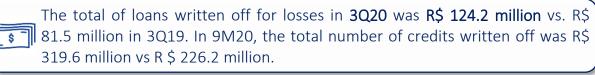


The additional LLP provision in the amount of R\$ 550.7 million, included in the indicators.

Renegotiated Loans

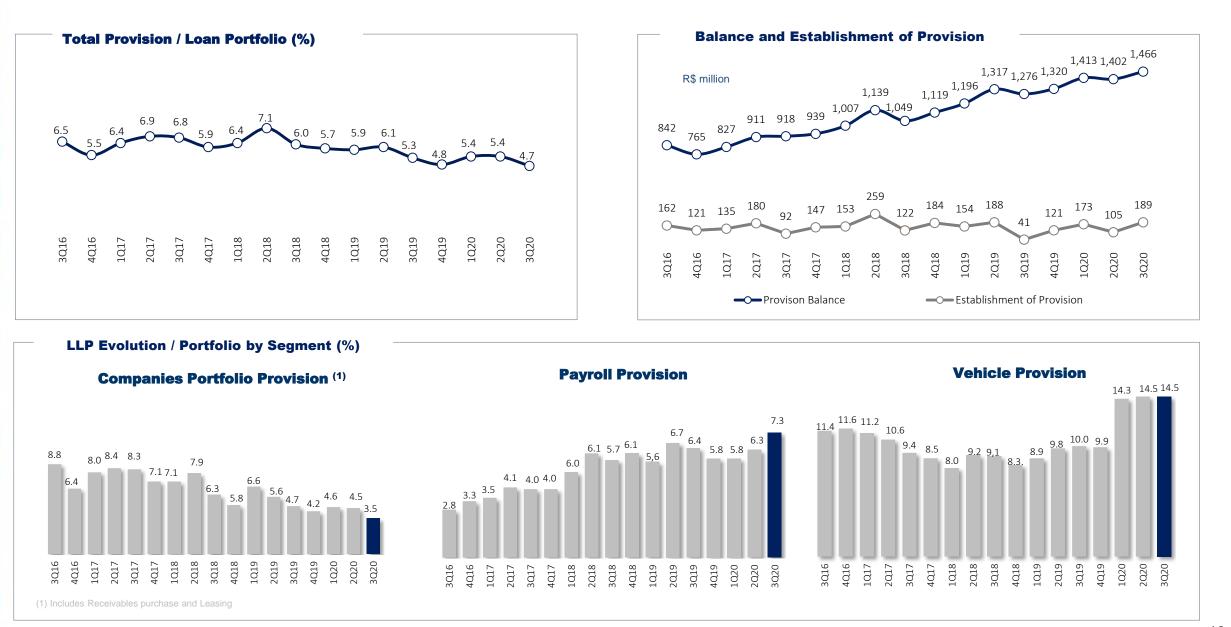
6M20 The total balance of renegotiated loans in 6 The total balance of renegotiated loans in 9 months was R\$ 3.6 billion, of which R\$ 2.3 months was R\$ 3.2 billion, of which R\$ 1.8 billion refers to Covid-19.

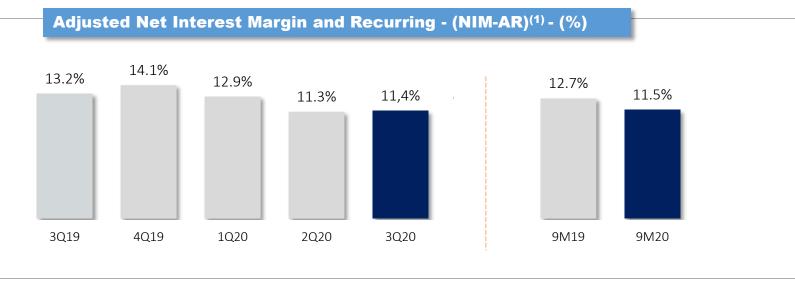
9M20 billion refers to Covid-19.



INVESTOR RELATIONS

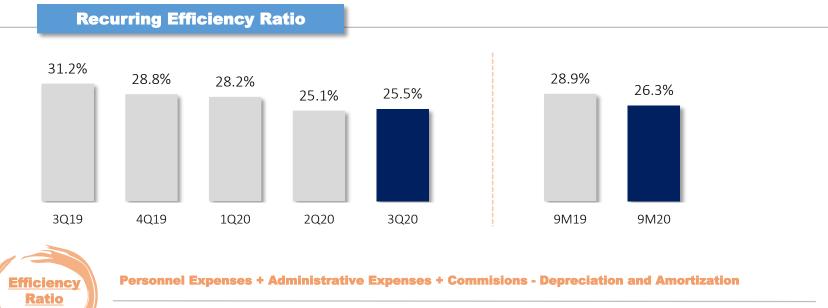
Quality of Loan Portfolio





1) Includes exchange-rate variations on liability operations, foreign trade, the purchase of credit rights and portfolio transfers to other banks and excludes matched operations — repurchase agreements-tri-party repos outstanding.

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[Income from Financial Intermediation (- LLP)]+ Income from Services Provided + Income from Receivables Purchase + Exchange Rate Variation **NVES**

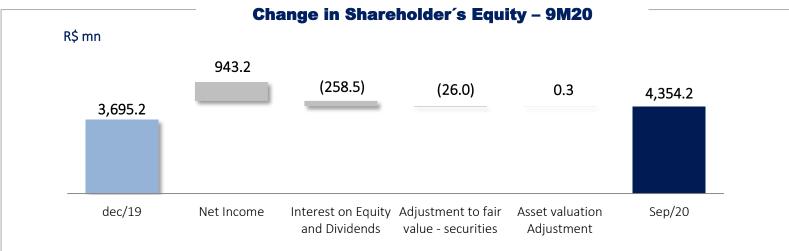
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INVESTOR RELATIONS

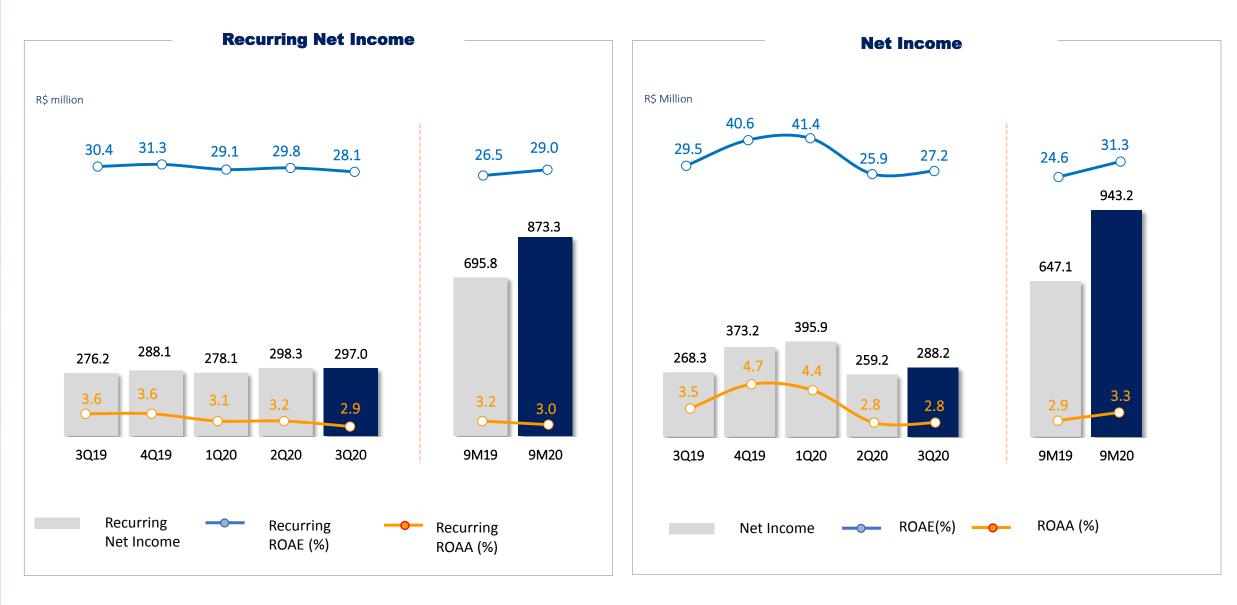
Capital





Profitability





Profitability

Recurring Key Figures (R\$ mn)	3Q19	4Q19	1Q20	2Q20	3Q20	9M19	9M20
Net Income	268.3	373.2	395.9	259.2	288.2	647.1	943.2
(-) Hedge/MTM – Foreign Issues and Credit Operations	(23.0)	(23.0)	73.2	(49.7)	(16.9)	(61.9)	6.6
(-) Exchange Variation - Equivalence - Branch	15.0	(6.0)	44.6	10.6	8.1	13.2	63.3
(-) Increase in Social Contribution rate – Credit Assignments	-	114.1	-	-	-	-	-
Recurring Net Income	276.3	288.1	278.1	298.3	297.0	695.8	873.3
Recurring ROAE (%)	30.4%	31.3%	29.1%	29.8%	28.1%	26.5%	29.0%
Recurring ROAA (%)	3.6%	3.6%	3.1%	3.2%	2.9%	3.2%	3.0%
Recurring Efficiency Ratio (%)	31.2%	28.8%	28.2%	25.1%	25.5%	28.9%	26.3%

3Q20 Earnings Results



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The words "believe," "may," "could," "seek," "estimate," "continue," "anticipate," "plan," "expect" and other similar words are used to identify estimates and projections. Considerations involving estimates and forward-looking statements include information relating to results and projections, strategies, competitive positioning, the industry environment, growth opportunities, the effects of future regulation, and the effects of competition. Such estimates and projections are valid only at the time of writing. Daycoval does not undertake to publish updates or review any of these estimates in response to new information, future events or other factors. In light of the risks and uncertainties involved, the estimates and forward-looking statements contained herein may not materialize. Given these limitations, shareholders and investors should not make decisions based on the estimates, projections and forward-looking statements contained in this material."